



To Whom It May Concern,

We were approached by Don Chatterson from Schooley Mitchell (SM) in late 2017. He explained how SM will provide an independent and objective review of both our telecom and merchant service costs with zero risk to our bottom line. We didn't know what to expect but felt we had nothing to lose from completing a review that has zero risk so we decided to engage. There was very little effort to gather the information required by Schooley Mitchell to complete their review to find savings.

Schooley Mitchell provided us with a very succinct and clear value report that detailed costs savings from our incumbent provider as well as two new service providers for us to consider. In the end we didn't take the saving option with the most savings as we chose to keep our incumbent provider but are still happy with the overall savings. SM worked with the service provider to ensure implementation was completed as agreed and will continue to monitor our services and will also continue to look for additional savings over the term of the contract.

I would highly recommend Don and Schooley Mitchell to any business that wants to ensure they are optimizing their telecommunications and merchant fees while saving valuable time and the frustration of dealing directly with vendors.

Focus West Optometry is a full-service practice located in West Hills in Calgary, AB since 1997. We offer comprehensive eye exams utilizing the latest diagnostic technologies to detect vision abnormalities and signs of ocular disease. Focus West Optometry aims to deliver a wide range of options in correcting vision deficits. These include prescription sunglasses, frames and lenses, as well as a variety of contact lenses — including the multifocal, astigmatism, colour, spherical contact lenses, and other varieties.

Sincerely,

Dr. Derek Gaume

Best Regards,