

Pegasus

Dance Studios

To Whom It May Concern,

I wanted to take this opportunity to write about my experience working with Marty Stacey of Schooley Mitchell. We worked with Marty to review our credit card processing fees. I was impressed with the work that was completed.

Pegasus Dance Studios is one of the largest dance schools in East Toronto. With a full schedule of Ballet, Jazz, Tap, Modern, Hip Hop, Preschool and Art classes running every week, Pegasus has earned its reputation for quality arts education without losing its community and family feel.

Like any small business, we are always looking for ways to reduce our operating costs. When Marty approached me regarding potential savings on our credit card processing fees, I was skeptical that any savings could be found. We use a specific software platform to manage our class registrations, and I didn't think there would be options to reduce fees. However, it only took a small amount of time to gather the documents required, so I figured I had nothing to lose since the audit was free.

I was extremely impressed that Schooley Mitchell was able to find a solution that reduced our fees by over **24%**! No vendor change was required, and we continue to manage our class registrations on the software platform like we always have. Schooley Mitchell also provides on-going monitoring of our statements to ensure the credit card processing rates do not creep up.

Working with Schooley Mitchell was a positive experience. I'm happy to recommend both Marty and Schooley Mitchell to any business owner looking to find cost savings in their business.

Sincerely,



Lia Munro

Business Manager, Pegasus Dance Studio