

February 17, 2025

Lyall Newby  
Schooley Mitchell of Charlotte – Newby  
2012 Tomshire Dr.  
Gastonia, NC 28056

Dear Lyall,

I am writing to you to thank you for all your efforts and the work completed to identify savings for OrthoFix. When we began, I wasn't certain you would find optimization and savings for us, you and your team's efforts have resulted in tens of thousands in savings.

When we engaged for our main facility in Texas, I was impressed with the depth in which you pursued knowledge of the current state and what services would be best going forward. The Value Report you presented was very thorough and provided all the information needed to make the decision to progress to implementation on your recommendations. The decision to expand to our additional facilities and across all our waste categories was an easy decision.

With everything I have to focus on running all of our facilities I would not have been able to complete such a detailed assessment, catching service agreement issues with the vendors, managing the implementation and ongoing quarterly reporting on expenses and savings.

Having you engaged as our vendor watchdog and providing the quarterly post audits I have peace of mind that we have the optimized services, at the right market price and you are constantly looking for additional opportunities. Knowing the process now, I actively seek to refer clients to you as every business should have an assessment completed by your team.

Sincerely,

A handwritten signature in black ink, appearing to read 'Keith Crum', with a stylized flourish at the end.

Keith Crum  
Director, U.S. Facility Management  
Business Operations