



July 2, 2024

To Whom it may concern:

Since 1971, The Aerarium Group has managed over 40 properties in the office, retail and industrial sectors, in Barrie Ontario.

I'd like to give a shout out to Axel Nafthal and his team at Schooley Mitchell.

Schooley Mitchell is a business expense reduction consultant based in Stratford Ontario. They have a unique operating structure based on a contingency platform. Simply put, their income derives from a share of the documented savings they secure for their clients. If they are unable to find savings, there is no charge for their service.

We began our relationship with Axel in early 2023, when we asked him to investigate our waste removal expenses at several locations. After negotiating with incumbent and competitive providers, they secured savings ranging between 15 and 22% for several locations, resulting in savings of thousands of dollars.

Axel and his team provide quarterly savings updates, and continually monitor the marketplace for incremental opportunities.

We are very satisfied with the professional service provided by Schooley Mitchell and have no hesitation in recommending them as a reliant and trustworthy service provider to any organization concerned with expense management.

Yani Garcia,

A handwritten signature in blue ink, appearing to read "Yani Garcia", written over a blue horizontal line.

Leasing Manager
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