To Whom It May Concern,

With over 20 years of experience, we are committed to providing our customers the best transportation solutions, ensuring quality service at an affordable price. With two distinct terminals situated in Toronto, ON and Buffalo, NY, we use any prevalent synergies to ensure that your freight is on-time and in safe hands.

We recently engaged **Dinesh and his team from Schooley Mitchell** to review our operational costs and were thoroughly impressed with the outcome, especially in the area of waste management services.

Like many businesses, we assumed our existing vendor agreements were competitive and didn't anticipate much room for savings. However, we were open to exploring opportunities for optimization — as long as it didn't require significant time or operational disruption on our part.

Schooley Mitchell conducted a comprehensive audit of our waste management services. **Their team handled the entire process end-to-end, with minimal time commitment required from us.** They analyzed our invoicing, identified inefficiencies, and presented clear options along with the associated cost savings.

What we appreciated most was the transparency and control we were given throughout. We were free to approve or decline any recommendation, and we weren't pressured to change vendors. In fact, **we kept our existing provider, while Schooley Mitchell renegotiated our pricing structure on our behalf**.

Thanks to their expertise and negotiation, **we achieved a 53.86% cost reduction on our waste management spend out a vendor change**— a result far beyond our expectations. Even subtle components of the pricing were reviewed and improved in our favor.

The post-audit report was exceptionally clear and insightful, helping us better understand where our money was going and how we could continue managing costs in the future.

We highly recommend Dinesh and Schooley Mitchell to any business looking to optimize costs without operational disruption. Their process is quick, hassle-free, and truly client-focused. Their team acts in your best interest and delivers results with professionalism and precision.

Warm Regards,



Amar Sohi

Vice President -STL TruckLines

STL Trucklines-12698 Centreville Creek Road, Caledon ON, L7C3A6