



October 2, 2026

To Whom It May Concern,

I've had the pleasure of working with Dinesh from Schooley Mitchell, and I'm very happy to share my experience.

At Alex E. Jones, we've been in the machinery and automation business for more than 50 years. We work with machinery manufacturers, systems integrators, and engineering firms to provide automation and packaging solutions to customers in the food, pharmaceutical, and beverage industries. With everything we have going on day to day, the last thing I wanted was an expense review that was going to become a time-consuming project for our team.

That's what impressed me about working with Dinesh. From our very first conversation, he made the process simple. He explained exactly what he needed, walked us through the process, and then took care of the heavy lifting. He was respectful of our time and only asked for information that was necessary.

The final analysis was thorough and easy to understand. Dinesh provided a detailed breakdown of our small-package shipping costs and showed us exactly where we stood. What I appreciated most was his honesty. In our case, he found that our existing rates and discounts were already very well optimized. He could have tried to make the numbers look more impressive, but he didn't. He simply told us what he found.

That honesty meant a lot to me. It gave us confidence that we were already doing things the right way and that there weren't additional savings being overlooked.

Throughout the entire process, Dinesh was professional, responsive, and easy to deal with. He kept me informed, followed through on everything he said he would do, and never made the process feel complicated or pressured.

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I would personally recommend Dinesh and Schooley Mitchell to any business owner who wants an objective look at their expenses. Even if you ultimately discover that your costs are already well managed, there is real value in having someone take an independent look and give you that peace of mind.

I'm very glad we took the time to work with Dinesh, and I would be happy to speak with anyone who would like to hear more about our experience.

Kind regards,

A handwritten signature in black ink, appearing to read 'Paul Duke', with a stylized, flowing script.

Paul Duke
President