

PROPELLER CLUB

PORT OF TAMPA

I have known William McKissock for over ten years through various networking groups in the Tampa Bay area. I was familiar with his role at Schooley Mitchell, and when we reconnected in 2024 through my involvement with the Propeller Club, I knew it was the right time to explore working together.

As a nonprofit organization, every dollar matters. It didn't take much convincing for us to move forward with Schooley Mitchell's consulting services to evaluate our credit card processing fees and related expenses. The Propeller Club – Port of Tampa is a membership-based organization dedicated to promoting the maritime industry by connecting companies and individuals through networking events, educational programs, fellowship, and meaningful industry discussions.

Shortly after William became an active member, we approached him to determine whether he could help us reduce our credit card processing costs and streamline our related operations. We understood there would be no upfront cost for William and his extensive team at Schooley Mitchell to conduct a comprehensive review of our expense structure and provide a detailed report outlining exactly what we were paying — and whether improvements could be made.

William and his team more than delivered. Not only did they successfully reduce our processing costs, but they also helped us improve and streamline how we provide card payment options to our members. Their expertise brought clarity, efficiency, and measurable financial savings to our organization.

Additionally, Schooley Mitchell continues to support us by providing quarterly reports and remaining readily available whenever guidance is needed. Having Schooley Mitchell in our corner has saved us both time and money — with their services fully funded through the savings they generated on our behalf.

For organizations of any size seeking to improve operational efficiency and reduce expenses, we highly recommend engaging in the services of Schooley Mitchell.

Sincerely,

Dana Mininson

Dana Mininson
Club Director
Propeller Club – Port of Tampa