



Unbeatable workspace in the heart of town

To whom it may concern,

I would like to take this opportunity to write about my experience working with Mitch McCoy of Schooley Mitchell. After meeting Mitch for coffee and hearing about his business, we engaged him to audit our merchant service and facility supply expenses. We've wondered if we were overspending but did not have the time or resources to dedicate to an analysis ourselves.

Workzones is an inspiring, convenient, flexible, and affordable coworking space located in downtown Santa Barbara. Our members and guests are part of a community of independent, free-thinking, and self-motivated people with access to Online reservations for Meeting Rooms, Conference Rooms, Board Rooms, and Event Spaces. Offering complimentary Wi-Fi, premium coffee, tea, and chilled, filtered water and ice, printing & scanning, and private phone booths provides for a professional yet personal environment for all members and guests.

Mitch's met with us to discuss our operation and current setup, collected our merchant service and facility supply statements and contracts, and explained the Schooley Mitchell process in detail. Everything was seamless and easy to get the analysis going. Once the fact-finding and document collection was complete, the analysts at Schooley Mitchell did the rest.

After a several weeks, Mitch came back to us and presented a report showing that Schooley Mitchell was able to identify merchant service savings of 20%! Unfortunately, this recommendation would require a change in vendors and some manual input on our end. We eventually opted to pass, but Mitch's team will continue to look for viable solutions for the remainder of our partnership.

After reviewing our facility supply set up, Schooley Mitchell found that our expenses are already completely optimized. That gave us peace of mind, knowing we haven't overpaid in the past, and that Schooley Mitchell will continue to monitor the market for new savings opportunities.

Overall, our experience with Schooley Mitchell and Mitch McCoy was excellent, and we highly recommend any business or organization take advantage of their expertise.

Sincerely,

Kirk Peacock | Co-Founder

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