



BOY SCOUTS OF AMERICA®

VENTURA COUNTY COUNCIL

509 East Daily Drive
Camarillo, CA 93010
(805) 482-8938
(805) 484-9172 FAX
www.vccbsa.org

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To whom it may concern,

I recently had the pleasure of working with Mitch McCoy of Schooley Mitchell. We engaged Mitch to audit our merchant service, waste, and propane expenses. As a nonprofit every penny counts, so we looked forward to seeing what savings could be found.

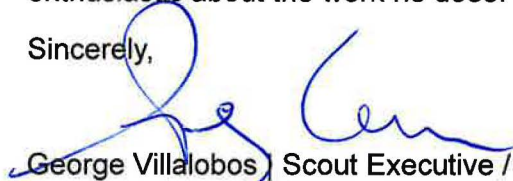
The Ventura County Council is an important organization that strives to help prepare young people to make ethical and moral choices by instilling in them the values of the Scout and Law. It currently serves over 1,800 youth, including traditional Scouts, Explorers, and non-scouts; and sends over 500 youth to camp each year.

Mitch's team analyzed our merchant service, waste, and propane invoices to determine whether savings could be found. I was pleasantly surprised with how easy the process is for the client. All that was required was a conversation about our operation, access to our invoices and contracts, and then Schooley Mitchell did all the work from there.

I was thrilled when Mitch came back to me and presented the report showing that Schooley Mitchell was able to identify savings of over **30% in Merchant Service fees and 35% in Propane!** We'll be able to repurpose this money in our budget, which will benefit our organization. Our waste was fully optimized, but they will continue to monitor and pursue any opportunity for savings throughout our relationship.

Overall, my experience with Schooley Mitchell and Mitch McCoy was excellent, and I would strongly suggest anyone looking to reduce costs get in touch. Mitch is professional and enthusiastic about the work he does!

Sincerely,



George Villalobos, Scout Executive / CEO
Boy Scouts of America - Ventura County Council

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