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LH Home designs and assembles high-end furniture for distribution across Canada and the U.S., with our head office and warehouse in Burnaby, BC. We've built a strong reputation for quality, style, and reliable delivery.

When tariffs hit, more than 60% of our business was affected, and we had to take decisive steps to stay competitive. Management began reviewing every major expense category — insurance, staffing, IT, and more. Around that time, our long-time CPA firm introduced us to Sanjay and Schooley Mitchell.

From the first meeting, our questions were answered clearly and transparently, so we decided to move forward. Schooley Mitchell required very little of our time — just some basic information, expectations, and a few invoices — and immediately began reviewing key expense areas such as credit card processing, shipping, waste, and factory consumables.

We were skeptical about finding savings in our credit card processing because we had switched to a new vendor only three months earlier, who assured us we were already getting the best rates. Despite that, Schooley Mitchell identified approximately \$15,000 per year in savings with the same vendor — no change required.

They also uncovered 29% savings in our factory consumables, identified opportunities to reduce waste-related costs, and confirmed that our shipping was already optimized. These savings are now being reinvested into sustainability and growth initiatives.

Beyond the financial impact, the peace of mind of having professionals ensure we're not leaving money on the table has been invaluable.

If cost reduction is a priority for your organization, I would strongly recommend connecting with Sanjay.

Sincerely,

A handwritten signature in black ink, appearing to read 'Sapna Sharma', with a long horizontal stroke extending to the right.

Sapna Sharma

Accounting Manager