

IMW Industries Ltd. (dba Clean Energy Compression)

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To whom it concerns:

IMW Industries Ltd., based in Chilliwack, British Columbia, is a global manufacturer of CNG, RNG, and hydrogen compression systems. We deliver turnkey compression systems and modular gas-handling equipment for utilities, municipalities, transit fleets, and industrial operators worldwide. Renowned for reliability and precision engineering, our systems meet international standards such as ASME and the Pressure Equipment Directive, as well as being ISO9001 and ISO14001 certified. As part of the Landi Renzo Group, IMW continues to drive the clean-energy transition with advanced solutions for low-carbon fuel distribution and sustainable infrastructure.

We would like to sincerely recommend and appreciate the efforts of **Sanjay Lakule and his team at Schooley Mitchell** in helping us optimize our expenses. Sanjay was introduced to us by a trusted contact to explore opportunities for cost reduction. From the very first meeting, the process, timelines, and expectations were explained clearly, and our questions were addressed with transparency and thorough detail—giving us the confidence to move forward.

We initially engaged Schooley Mitchell for our **Shipping (SPS & LTL)** and **Uniform & Linen** categories. Different specialized teams were involved, each bringing expertise in their respective areas. During the review, it was identified that our Uniform & Linen contract was tied to Facility Supplies as well. Despite being in a long-term contract, Schooley Mitchell successfully negotiated better rates for our uniforms and uncovered opportunities to optimize facility supplies.

The **Uniform Value Report** presented to us was extremely detailed, listing every item line by line with both current and negotiated prices, along with overall savings. This level of detail impressed us, and we extended the engagement to include Facility Supplies. Within days, Schooley Mitchell delivered a combined value report for Uniforms and Facility Supplies, identifying savings of approximately **15% in Facility Supplies**—greater than the Uniform savings—resulting in savings across both categories.

We were also reassured to learn that our shipping costs were already well optimized. Schooley Mitchell invested significant time and effort analyzing invoices and negotiating with multiple vendors, ultimately confirming that our shipping arrangements were competitive, at no extra cost, as their fee is only a percentage of the savings they uncover.

Overall, we are extremely pleased with the outcomes. Beyond the savings, Professionalism, the thoroughness of the reports and the ability to deliver results even within existing vendor contracts stood out. We would gladly introduce Sanjay to any of our contacts who could benefit from these services. We wholeheartedly recommend **Sanjay Lakule and Schooley Mitchell** to businesses seeking to optimize expenses with minimal time commitment and maximum impact.

Sincerely,

A handwritten signature in dark blue ink, appearing to read "Colm", written over a light blue circular watermark.

Colm Murphy
General Manager
IMW Industries Ltd.