



To Whom it May Concern,

November 19, 2025

I am happy to give a testimonial to Jeremy Hellman and his team at Schooley Mitchell. At Millwood, we are deeply committed to making a positive difference in the lives of children and core to that is our emphasis on differentiated instruction from caring and passionate teachers in a small classroom setting. Keeping our class sizes small naturally creates some tension for our budget as we choose not to pursue aggressive increases in student enrollment. With this in mind, I was curious to hear more about opportunities to reduce our expenses as a way to free up funds to continue investing further in student success.

We agreed to review our waste/trash and telecom expenses first. The team at Schooley Mitchell conducted a thorough analysis of our contracts and spending in both areas, which resulted in a detailed report containing their analysis and recommendations. Jeremy and his colleagues walked us through their analysis in detail, which was very helpful and informative too. In both cases they felt there will be an opportunity to reduce our costs but our current contracts prevented the school from making any immediate changes. We were happy to hear that Jeremy and his team will notify us as the renewal windows for those contracts approach so we can revisit the analysis. In addition, it was nice to know Jeremy was true to his word as both analyses cost the school nothing since we were unable to implement any savings right now.

In summary, I highly recommend an expense reduction analysis by Jeremy Hellman and Schooley Mitchell to any company, school or nonprofit looking to improve their bottom line and increase their efficiency. Their team of experts will provide you with invaluable insights and recommendations that can help you save money and improve your operations.

Sincerely,

Kim Pham

Business Manager

The Millwood School