



April 18, 2025

To Whom It May Concern,

Owned by Tiffin native Randy Waire, Champs has been proudly serving the community since 2007, providing quality haircuts and exceptional customer service. With five skilled barbers available and no appointment necessary, we ensure that every customer walks in and leaves feeling sharp and confident.

Our customers are at the heart of everything we do, so when one of them, Joe Gilmer, introduced us to his business, we were open to the idea of reviewing our card processing environment. The Schooley-Mitchell team conducted a comprehensive analysis of our current setup and presented us with several cost-saving options, with potential savings ranging from 11% to over 90%.

As Joe had promised, the decision to implement any changes was entirely ours. After careful consideration, we decided to remain with our current provider, as we valued the long-standing relationship we had and preferred not to pass on processing fees to our customers through per-charge costs. Throughout the process, we felt no pressure from the Schooley-Mitchell team to make any changes we were uncomfortable with.

We wholeheartedly recommend Joe and the team at Schooley-Mitchell for their thorough, independent, and risk-free services. Their professionalism and dedication to delivering optimal results are truly commendable.

Sincerely,

Randy Waire, Owner

A handwritten signature in black ink, appearing to read "Randy Waire", is positioned below the typed name.

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