



To whom it may concern,

If your organization is looking to save money, we highly recommend contacting Andrew Sivulka of Schooley Mitchell. Andrew and his team audited our merchant services, waste, and shipping expenses, and the process couldn't have been easier. All that was required was a brief conversation, access to our invoices and contracts, and they handled the rest.

We were thrilled with the results—**Schooley Mitchell identified savings of 22% in merchant services, 33% in waste, and 24% in shipping**, adding up to thousands of dollars per year directly to our bottom line. These savings allow us to repurpose funds in our budget, which will greatly benefit our organization.

Standard Printing + Design Co. has a rich history as the oldest established community printing company in Washtenaw County. Partnering with Andrew and Schooley Mitchell allowed us to stay focused on our core mission of serving our customers and community while Schooley Mitchell handled the heavy lifting of analyzing invoices and negotiating cost savings that we didn't have the time or resources to achieve ourselves.

Overall, it was a tremendous experience, and I wholeheartedly recommend them to anyone looking to reduce costs. Andrew's professionalism and passion for his work are unmatched!

Best regards,

A handwritten signature in black ink that reads "Steve Dobrovich". The signature is fluid and cursive, with the first name "Steve" being more prominent than the last name "Dobrovich".

Steve Dobrovich and Tina Baum
Owners
Standard Printing + Design Co.