



To whom it may concern,

If your business is looking for ways to cut costs without cutting corners, I highly recommend Andrew Sivulka and his team at Schooley Mitchell. As a leading provider of custom apparel, awards, and promotional products in Dexter, Michigan, Midwest Graphics and Awards ships to clients all over the country. We recently turned to Andrew for help auditing our shipping expenses, and the results spoke for themselves.

In our first round of savings, Schooley Mitchell helped us achieve a 19% reduction in our shipping costs without switching vendors. We were thrilled with these initial savings and impressed by how easy the process was for us—they handled all the hard work while we stayed focused on our core business.

What truly amazed us, however, was that a year later, Andrew's team revisited our account and identified even more opportunities to save. **Thanks to their ongoing efforts, we are now saving a total of 45% compared to our original baseline shipping costs and are still with our original vendor!** These additional savings—over \$20,000 to date—have made a significant impact on our bottom line and allowed us to reinvest in areas that are critical to our business.

Andrew's professionalism, dedication, and ability to deliver exceptional results make him and Schooley Mitchell an invaluable partner. I strongly recommend reaching out to them if you're looking to save money and improve your operations—you won't be disappointed!

Sincerely,

*Jamie Buhr*

Jamie Buhr  
Owner  
Midwest Graphics and Awards