



(05/30/2025)

To whom it may concern,

I strongly recommend working with Laura Fitts of Schooley Mitchell. We engaged Laura to audit our telecom expenses. The prospect of adding room to our budget was appealing to us.

Nichino America, Inc. provides crop protection products that are recognized not only for their targeted performance, but for their flexibility and ease in application – ideal for use with today's environmentally conscious agricultural practices, such as integrated pest and resistance management.

Laura's team analyzed our telecom invoices to determine whether or not savings could be found. I was impressed by how little work this was on my end. All that was required was a quick conversation about our set up, access to our invoices and contracts, and then Schooley Mitchell did all the work from there.

I was pleased when Laura came back to me and presented the report showing that Schooley Mitchell was able to identify over \$5,700 in annual savings. Laura continued to monitor our invoices and nine months later she presented a second recommendation for an additional \$10,300 in annual savings. We are currently paying 30.5% less for our telecom expenses than before we engaged with Laura. This extra room in our budget is greatly appreciated!

Overall, my experience with Schooley Mitchell and Laura Fitts was outstanding, and I would recommend them without hesitation. Laura is professional and passionate about the work she does!

Sincerely,

Frank Winslow

Frank Winslow, VP Finance and Administration