



PRAIRIE STATE

PACKAGING & SUPPLY CO.

To whom it may concern,

On behalf of the entire team at Prairie State Packaging & Supply Co., I'd like to express my sincere appreciation to J.T. Branneman and his team at Schooley Mitchell for the work they did in analyzing our small package shipping expenses.

Prairie State Packaging & Supply Co. is a Batavia-based packaging supply company that has been serving businesses throughout the Midwest and across the country for nearly three decades. We provide a wide range of packaging and shipping supplies, along with customized solutions designed to meet the unique needs of our customers. As a company focused on quality products and personalized service, finding ways to improve efficiency and manage operating expenses is important to our continued success.

*J.T.'s team thoroughly reviewed our shipping invoices, including billing, usage, and pricing structures, to identify potential savings and billing errors. Their analysis resulted in a **39% savings after our first post-audit review**, which was an impressive result for our business.*

The entire process was professional, straightforward, and required very little work on our end. Schooley Mitchell handled the implementation process seamlessly, allowing us to focus on our business. As promised, their ongoing post-audit process has been transparent and accurate, and we only pay based on the actual savings they recover for us. Moving forward, it's great to know that we have J.T. and Schooley Mitchell continuing to monitor our expenses, understand our needs, and look for additional savings opportunities all while keeping our best interests in mind.

We are very pleased with the work Schooley Mitchell has done for Prairie State Packaging & Supply Co. and would highly recommend J.T. and his team to other businesses looking for ways to reduce their operating expenses.

Best regards,

Sara Baines

Prairie State Packaging & Supply Co.