



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

To Whom it May Concern,

On behalf of the Fox Valley YMCA, I'd like to extend my sincere thanks to J.T. Branneman and his team at Schooley Mitchell for the work they did analyzing our telecommunications expenses.

The Fox Valley Family YMCA is a community-focused nonprofit dedicated to strengthening individuals, families, and the communities we serve. Through programs focused on youth development, healthy living, and social responsibility including fitness, swimming, youth sports, childcare, gymnastics, and family activities we work every day to make a positive impact in our community. As a nonprofit, finding ways to reduce unnecessary expenses allows us to put more of our resources toward our mission.

*J.T.'s team thoroughly reviewed our telecommunications invoices, including billing, usage, and pricing structures, to identify potential savings and billing errors. Their review resulted in a **13% savings on our internet services, along with a \$1,971.20 credit for billing errors.***

The entire process was streamlined and professional, requiring very little work on our end. I was particularly impressed with how seamless the implementation process was. As promised, Schooley Mitchell's ongoing process has been transparent and accurate, and we only pay based on the actual savings they recover for us.

Moving forward, we have confidence knowing that J.T. and Schooley Mitchell will continue to monitor our expenses, understand our needs, and look for additional opportunities to reduce costs all while keeping our best interests in mind.

I would highly recommend J.T. and Schooley Mitchell to any organization looking for a professional, transparent, and risk-free way to identify savings.

Respectfully,

Chris Shue
Chief Executive Officer
Fox Valley Family YMCA