

To whom it may concern,

On behalf of Mempops, I'd like to express my gratitude to Madeleine Borgia of Schooley Mitchell for the work her team did in analyzing our telecom and credit card processing expenses.

If you've spent anytime in Memphis you've hear of Mempops! Delicious hand-crafted Mempops that are as unique and genuine as the city for which they are named. Each popsicle is handmade right here in Memphis and you can find them in our stores or at our mobile pop-up sites at all the events you can think of.

Madeleine's team reviewed our invoices for billing errors, usage, and pricing structures to determine whether savings could be found. This resulted in **\$3700 saved per year in telecom and \$1600 saved a year in credit card processing.**

The process was professional and easy, with minimal work on our end. All negotiations and implementations were handled for us. As promised, their post audit process has been transparent and accurate. We only pay based on the actual savings recovered!

Even beyond our initial analysis, it's great to know that we have Madeleine and Schooley Mitchell to continually monitor our expenses and understand our needs, all with our best interest in mind.

Best regards,

A handwritten signature in black ink, appearing to read "Chris Taylor". The signature is fluid and cursive, with a long horizontal line extending from the end.

Chris Taylor,
Owner,
Mempops

