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To Whom It May Concern:

Schooley Mitchell of Louisa, (Lee and Marla Balaklaw) have been our cost reduction consultants for the past 6 years. They have helped us with expenses in both telecom, and waste. Total savings are into the 6 figures. We diligently watch our expenses. Even so, Schooley Mitchell has saved us money above and beyond what we have done for ourselves, due to their expertise.

They have monitored our cellular bills on a monthly basis, recommending changes in plans, as new plans came out. This is hard to stay on top of but Lee and Marla do so. They have recommended cancellation of devices that were unused. They have obtained credits for us due to billing errors.

They have helped us with internet and phone service outage issues, staying on top of the vendors to make sure that repairs occur in a timely fashion, so that our service can be restored. In particular this was valuable to us after storm damage interrupted service.

Schooley Mitchell has dealt with negotiations for internet costs, plus phone, and long distance, all on long distance contracts with one vendor. When another vendor became available, they helped us switch to that vendor, making for a seamless transition and lowering costs.

On the waste side, they have helped us with multiple locations, negotiating contracts, and making sure contract terms are correct. The waste bills seem to have many errors month over month. Schooley Mitchell acts to get that corrected for us, without our having to spend time doing so. They monitor our bills monthly to make sure that our bills come out right.

I highly recommend Schooley Mitchell of Louisa, to businesses that want to make sure that they are not wasting dollars on vendor costs.

Sincerely,

Rindge Leaphart

Rindge Leaphart
COO