



**First Baptist Church of Louisa**  
**301 W Pike St, Louisa, KY 41230**

June 24, 2025

To Whom It May Concern:

Schooley Mitchell of Louisa, Lee and Marla Balaklaw, have been our telecom consultants for the past 9 years.

Over the years they have saved us thousands upon thousands of dollars. They have negotiated agreements with one of our former telecom vendors. They have disputed incorrect billing charges. They have obtained discounts and credits for us on our wireless account. They had previously obtained credits for billing errors on our former vendor's internet account.

When we moved from our prior telephone and internet service provider to our new provider, the wireless bill had to be separated out. Lee and Marla handled that for us.

When it came time to decrease our phone line count, by moving our elevator line to cellular, Lee and Marla handled that too, with the elevator company until that issue was completely resolved.

Schooley Mitchell advised us not to go to VOIP telephony service because initially the internet connection was not good enough to support it. Then they evaluated whether it was worthwhile to move from analog to VOIP service for our church. It was not. It was going to increase our costs. That was objective and independent advice we would not have obtained otherwise.

More recently as our wireless vendor changed plans, Lee and Marla evaluated and recommended a plan change to save us money. Then, when there was a change in vendor policy about discounts for credit card payments, they recommended a change to ACH payments to decrease our cost, and they obtained credits for us.

I highly recommend Schooley Mitchell to other churches, not for profits and businesses, to help them save money and optimize services.

Sincerely,

Chuck Price  
Pastor Louisa First Baptist Church