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August 12, 2026

To Whom It May Concern:

It is my pleasure to recommend **Schooley Mitchell** and our consultant, **Lee Alaniz**, for their outstanding work in helping the LAX Coastal Chamber of Commerce evaluate and optimize our telecommunications expenses.

Lee partnered with our organization to conduct a comprehensive review of both our **wireline and wireless telecommunications services**. From the beginning, the process was straightforward, well-organized, and required very little time from our staff. Lee handled the analysis professionally, clearly communicated each recommendation, and guided us through implementation every step of the way.

As a result of the review, the Chamber achieved an overall **32% reduction in telecommunications costs**. Lee recommended a new provider that not only delivered additional cost savings but also upgraded our phone system with improved equipment and functionality. The transition was seamless, with no disruption to our day-to-day operations.

Throughout the engagement, Lee demonstrated exceptional professionalism, expertise, and a genuine commitment to ensuring we received the best possible value. The recommendations were based solely on what was in the Chamber's best interest, and the results exceeded our expectations.

I highly recommend **Schooley Mitchell** and **Lee Alaniz** to any organization looking to reduce operational expenses while improving the quality of their telecommunications services. Their knowledge, integrity, and client-focused approach make them an outstanding partner for businesses seeking measurable results. I will happily engage Lee and Schooley Mitchell for any future projects and be a strong advocate for other companies and organizations to use their services moving forward.

Sincerely,

A handwritten signature in blue ink, appearing to read "Chad Maender".

Chad Maender
President & CEO
LAX Coastal Chamber of Commerce



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