



SCHOOLEY
MITCHELL

Savings Projects Highlights

How Schooley Mitchell helps YWCA organizations

Are there women and families in your community that your YWCA could serve if you had more resources?

At Schooley Mitchell, we help organizations like yours free up resources by identifying areas where you may be overpaying for essential services. With a potential reduction in government funds and support, this becomes even more critical. This way, you can redirect those funds to expand your YWCA's impact and better serve your community.

- What would you be able to do with thousands or tens of thousands more dollars?
- How many more women could you help heal from the traumas of assault and abuse?
- How many more families could you help keep together or bring back together?

Take a look at how we've helped others. 

Location A: YMCA location

Our cost reduction services have successfully recovered tens of thousands of dollars for one YMCA location in the midwest.

Important Factors

- Schooley Mitchell analyzed this YMCA's waste, telecom, payment processing, and facilities supplies expenses.
- We found their payment processing expenses were fully optimized.
- After their initial engagement with Schooley Mitchell, they elected to renew our agreement so we could ensure their rates remained optimized.

First Service Agreement

Cost Category	Client Savings (\$ or %)
Telecom – Wireline	\$5,500 per year
Waste	17% reduction overall

In addition, Schooley Mitchell found and recovered \$3,000 in telecom billing errors.

Renewed Service Agreement

Cost Category	Client Savings (\$ or %)
Telecom – Wireline	26.5%
Waste	43%
Facility Supplies	\$4,800 per year

Up Next
Location B



Location B: Nonprofit providing vital community services

Our cost reduction services have successfully recovered hundreds of thousands of dollars for one location of a large Midwest nonprofit, which provides critical housing and care services for vulnerable populations including women, children, and seniors.

Important Factors

- Schooley Mitchell analyzed Location B's telecommunications and waste expenses.
- Location B's waste expenses were divided amongst three divisions and their different services offered by the charity.

Cost Category	Client Savings to Date (\$)
Telecom	\$87,531.08
Waste	\$201,587.62
Total	\$289,118.70

Up Next
Location C



Location C: Charitable organization fighting poverty and homelessness

A nonprofit residence providing seniors with affordable housing and services engaged Schooley Mitchell to look at its telephone services, internet, and GPS fleet tracking expenses. The results were greatly appreciated by that team.

Cost Category	Client Savings (%)
Voice Services	55.3%
Internet	35.7%
GPS Fleet Tracking	28.6%

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[About Schooley Mitchell](#)



We're *the* cost reduction experts

Schooley Mitchell

Schooley Mitchell's unique model is designed to support nonprofit organizations like YWCAs by handling the heavy lifting of analysis, implementation, and monitoring, while you retain full control over decisions.

Schooley Mitchell is the largest independent cost reduction consulting firm in North America, with 300 offices from coast-to-coast in the United States and Canada. We've spent the past 25 years helping our clients become financially aware of their vendor relationships. In other words, we balance the power dynamic between clients and their vendors.

We strategically negotiate on behalf of our clients, helping them avoid financially draining contracts, optimizing funds from the ground up. The result? Peace of mind for our 31k clients, knowing they have the best rates based on our competitive pricing data, without sacrificing internal time and resources.

Our performance-based approach means there are no fees unless we achieve actual, realized savings. If your organization is fully optimized, you gain that assurance at no cost. If we find savings, those funds can be redirected to critical services and programs, maximizing your mission's impact and serving even more women and their families.



1 BILLION

in documented savings



31K

clients served

Services we consult to:



Telecom



Merchant Services



Small Package Shipping



Waste



Fuel



Electronic Logging Devices



Compressed Gases



Uniforms & Linens



Facility Supplies



Less-Than-Truckload Shipping



Software as a Service



Packaging & Shipping Supplies



Office Supplies



Breakroom Supplies

Schooley Mitchell consults to fourteen cost categories that typically represent 20-30% of an organization's budget. On average, we find savings of 28% across these expenses.

Up Next
Meet the Team



Meet your Schooley Mitchell Team for YWCA

Through diverse lived experiences your Schooley Mitchell Team for YWCA has the empathy, compassion, commitment, and expertise to serve you so that you can meet the needs of even more women and their families and help you to achieve your core mission of ENDING RACISM and EMPOWERING WOMEN.



Shannon Mischler – Shannon champions equal opportunity and the health of women and girls. Early in her career, she was drawn to service and social justice, focusing on empowering vulnerable women, children, and refugee youth through literacy, job training, and mentorship.

Some notable contributions to this passion include:

- Founding a family literacy program to help refugee women resettle in the U.S.
- Working for a South African nonprofit, coordinating international mentors to support young people orphaned by HIV/AIDS.
- Currently acting as board chair for the Alliance for Refugee Youth Support and Education (ARYSE), advocating for immigrant and refugee youth.

Likewise, as a Strategic Partner with Schooley Mitchell, she collaborates with charities to reduce operational expenses, reallocating funds to their mission.

Shannon and her husband, a global public health scientist, have three adult children raised to be empathetic and engaged citizens who care for others as they do for themselves.

Adam Baker – In the 1980s, single mothers without a high school diploma faced a poverty rate of nearly 40%. For Adam's mother – raising four kids while fleeing an abusive relationship – it was more than a statistic. It was their reality. Despite her tireless work, opportunities were scarce, and survival was the focus.



But growing up poor and homeless or housing-insecure for years didn't break Adam; rather it infused in him a deep desire and motivation to serve others. First in service to his country as a military officer, and now as he works tirelessly to help make sure nonprofit organizations like YWCA have the resources that they need to achieve their missions.

Adam never fully grasped the resilience and courage it took his young mother to find a way forward for her family. In part his work for YWCA is in recognition of and gratitude for his mom.



David Dow – As a survivor of child abuse, David knows the feelings of abandonment, terror, and a self-worth so low that taking his own life seemed like the only way out. But by the grace of God, David opted to survive and thrive compelled by a bottomless well of empathy to help others.

Whether it is working to help nonprofits like YWCA to have the resources to fund your programs and services; or mentoring a young woman whose dignity has been shredded by incarceration to have real chances to achieve her full potential, David passionately works to do all the good that he can.

Together with his partner, YWCA McClean County leadership, and the women that the program would go on to serve, David co-founded Labyrinth Made Goods (www.labyrinthmadegoods.com). LMG is committed to rebuilding lives, dignity, and self-worth for women who have experienced incarceration.

David, Adam, and Shannon's national nonprofit clients include YWCA, Catholic Charities, Citygate Network, Society of St. Vincent de Paul, Skyline Recovery, as well as local and community nonprofits across the United States.

Get in touch

Schooley Mitchell

We are reaching out to YWCA leaders around the country to schedule appointments, please let your team know it is okay to schedule time with Schooley Mitchell for an exploratory discussion. Or if you'd prefer, feel free to send us an email or give us a call at 888-583-3581.

Shannon Mischler, Adam Baker & David Dow



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