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I had started a new business around 18 months prior to joining Schooley Mitchell. The business was not returning the amount of income that I was promised and was more of a part time job. I decided to look at a franchise opportunity and I had decided on one of two food franchises. I was contacted by a franchise consultant who worked with me in identifying other opportunities. We ended up with four opportunities that I narrowed down to Schooley Mitchell because of a large variety of factors. After I talked to many offices that were already in this organization, I decided to move forward with training.

The training was very thorough and I learned a lot about telecommunications. I had a strong sales background which helped me land 26 clients in my first year of business. I then added another forty clients in year two. I was asked to help one office out with production and then another large opportunity came which kept me busy for a few years. We have been extremely busy since then and it looks like the opportunities will continue to come to us.

I really enjoy working from a home office as I can spend more quality time with my wife and children than I was able to in previous employment. It is nice to be my own boss. When I produce for my clients, I share in their savings so I am rewarded for the effort that I am putting into projects instead of a fortune 50 company.

The income has exceeded my expectations and previous employment. I am very glad that I made the decision to join Schooley Mitchell. The offices that I work with are great. Everyone seems to really care and are very helpful in giving ideas or assistance with unusual jobs or circumstances. We have annual meetings and that helps us bond as a team as well as keep us up to date in our field.

I highly recommend joining the Schooley Mitchell team if you are a self-starter and would like to run your own business. You will be well rewarded for your efforts.

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