



To Whom it May Concern,

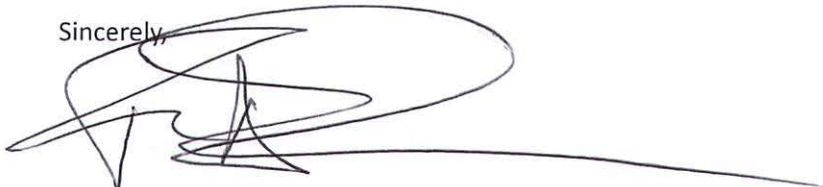
April 16, 2024

I am happy to give a testimonial to Jeremy Hellman and his team at Schooley Mitchell. As a restaurant owner, I am usually focused on my customers and our food, so I was certainly intrigued when Jeremy offered to look for ways to keep my costs down, with no risk to me. Dealing with all of our vendors can be very time-consuming, not to mention confusing, so I appreciated the offer to take this off my plate. The process was painless – all we had to do was provide copies of our bills and they did all the rest.

They reviewed two expense categories for us, first was our phone/internet/TV services last fall and then recently our paper supplies, such as pizza boxes and take-out containers. Their original review of our phone/TV/internet identified small savings but I also appreciated the fact that they highlighted an early termination clause in the contract with my current vendor and recommended I wait for that to lapse rather than pushing me to change vendors immediately. By the time our termination clause ended, Verizon and Comcast had changed their prices such that we had no savings to be gained unfortunately. Even so, I was certainly appreciative of the work the team at Schooley Mitchell did and it did not cost me a penny !!

The consulting team at Schooley Mitchell recently completed their second analysis for us which was our paper products and provided us with detailed recommendations for cost-saving measures that would save us over 17% per year compared with our primary vendor. Jeremy and his colleagues walked me through their analysis in detail, which was very helpful and informative too. The process was very straight-forward and I certainly recommend other restaurant owners give Jeremy Hellman and Schooley Mitchell a try. Their team of experts will provide you with invaluable insights and recommendations that can help you save money and improve your business operations.

Sincerely,



Frank Maglio