



**342 Cool Springs Blvd
Franklin, TN 37067**

**Main: (615) 790-8494
Fax: (615) 790-4931**

February 2, 2024

To Whom It May Concern:

Aspen Grove Dental engaged Schooley Mitchell of Louisa (Lee and Marla Balaklaw) in 2020. We wanted some help in managing our expenses for telecommunications, merchant services and waste.

Once we got online account access set up so that they could download bills, Schooley Mitchell went to work. They have presented savings to us in all of the expense categories that they reviewed. In the telecom realm, they saved us money on internet, TV, telephony (moving us from a higher priced to a lower priced provider but with better quality). They found an orphan telephone line that was still with our original analog telephone provider. When our office manager told them that we needed 5 telephone lines, Schooley Mitchell proved that the fifth line not used. They also showed us call statistics that showed that our first two lines were only in use 50% of the time, and the third and fourth lines were in use only 25% of the time. Their diligence and dedication provide us with information that we just would not have time to pull.

Schooley Mitchell has saved us a lot of time and money during the ordering process for cell phones. We don't have to go down to the cell phone store and spend hours of time. We are getting discounts that we never received before. We can't even count up how much time and money this has saved us. They have also helped us with managing international plans on our phones.

The overall savings on telecom are amazing, in that they have saved us 50% more than they projected.

For merchant services, Schooley Mitchell has saved us 35% more than projected. For medical waste, the initial value report showed no savings since we are with a low cost provider. However, based on Schooley Mitchell's consulting advice, we have cut our medical waste costs by an astonishing 84%.

Overall, Schooley Mitchell has saved our practice tens of thousands of dollars to date! We highly recommend Schooley Mitchell to dental and medical practices and to other businesses as well.

Sincerely,

A handwritten signature in black ink, appearing to read "R Z Roberts".

Ryan Z. Roberts, DDS