

# Avoid the Startup Tax: Launch Your Practice Fully Optimized



**Merchant  
Services**



**Telecom &  
Data**



**Waste**

Start saving from day one! A practice producing \$1M in revenue, will spend about \$4,000 a month in service fees for these three categories. On average **we reduce fees by 28%** - or nearly \$13,000 a year for a \$1M practice.

## Step One:

Review your business plan and complete a short questionnaire to identify your unique vendor requirements.

## Step Two:

Negotiate and secure up to three vendor quotes for each selected cost category.

## Step Three:

Based on your timing and vendor requirements, select a preferred vendor for each cost category.

## Step Four:

Manage the implementation and deliver an *Implementation Verification Report (IVR)* documenting the successful set-up.



**SCHOOLEY  
MITCHELL**

# Special participant pricing

Categories Optimized:

Regular Price:

Breakaway Special Offer:

Merchant  
Processing or  
Telecom

**\$2,000**

**\$1,500**  
25% off regular price

Merchant  
Processing and  
Telecom

**\$3,500**

**\$2,500**  
28% off regular price

Waste only

**\$1,000**

**\$700**  
30% off regular price



**Adam Smith**

510-646-9981

[adam.smith@schooleymitchell.com](mailto:adam.smith@schooleymitchell.com)

<https://www.schooleymitchell.com/asmith/dental-cost-savings/>



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