



**SCHOOLEY  
MITCHELL**

## Telecom Vendor Relationships

### Who Is Schooley Mitchell?

We are the largest independent cost consulting organization in North America.

We have 200+ locations coast-to-coast – and growing every month.

We have 325+ professional consultants helping clients make informed telecom decisions.

We have provided our services to tens of thousands of business clients – with many more to come.

### What Do We Do?

- ▶ We help clients make the best decisions about their various business services – telecommunications is just one of our areas of expertise
- ▶ We ensure they get the right thing, from the right vendor, at the right price – currently, and for the future
- ▶ We understand the entire marketplace and pass that knowledge on to our clients – including optimal contract terms, pricing options, and technology choices
- ▶ We invite vendors we trust to submit their best options to us for consideration for our clients

### What Is Our Client Relationship?

Our client has engaged us for advice on their telecom services.

Our client has contractually agreed that all telecom information – pricing, terms, technology options, etc. – will be submitted to us for evaluation before our client makes any final decisions.

### How Can We Work Together With You?

If you have any options for consideration for our client, please submit them directly to us for examination and comparison.

If you would like to speak to us about our client and the decision-making process, please contact us directly.

If you would like to discuss how we can build a long-term, trusting relationship together, and would like to submit information and/or quotes to us on a regular basis, please contact us directly.



**Schooley Mitchell  
connects vendors  
with business clients  
who can benefit  
from their services.**

