



RESTAURANTS

REPORT

www.schooleymitchell.com

Restaurants

ABOUT SCHOOLEY MITCHELL



We are *the cost reduction experts*

At Schooley Mitchell, we are passionate about finding solutions that save your business time and money.

Your success is our success.

Schooley Mitchell is the largest independent cost reduction consulting firm in North America, with offices from coast to coast in the United States and Canada. To date, we have over **\$1 billion in documented savings for 32,000 clients** in areas like:

- Telecom
- Waste
- Merchant Services
- Facility Supplies
- Less Than Truckload (LTL)
- Packaging & Shipping Supplies
- Uniforms & Linens
- Office Supplies
- SaaS
- Small Package Shipping (SPS)
- Breakroom Supplies
- Fuel



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How It Will Benefit Me?

There are four currencies in which businesses transact: **money, time, security, and knowledge**. Schooley Mitchell's cost reduction services allow your organization to gain in each of these valuable areas.



MONEY

Whether it's creating budget room, increasing value for stakeholders, or simply increasing profit, Schooley Mitchell can help. Our consulting services cover three basic things:

- Billing Errors
- Full Marketplace Analysis
- Review of Current Services

This reduces your costs, increases your bottom line, and ensures expenditures are well planned. All three steps save you money.



TIME

Clients tell us time is today's scarcest resource. Schooley Mitchell stays on top of industry trends, innovations, and analysis to deliver expert recommendations and strong implementation support, freeing you to focus on what you do best.



SECURITY

Navigating business services and technology is complex. Schooley Mitchell's consultants bring expertise and vendor accountability to deliver the right solutions for your needs, giving you confidence in every decision.



KNOWLEDGE

With constant change in today's business landscape, it's hard to have all the knowledge you need. Schooley Mitchell provides tailored expertise and recommendations to keep your services aligned with your needs.

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We Do It All Risk Free



Short Time Investment

The process is designed to require very little client time.



No Incremental Charge

We charge nothing for our reviews and recommendations



Client Decision Authority

The client always retains the go/no-go decision regarding our recommendations



Pay for Results

If our client elects to implement our recommendations, our only fees are a portion of the shared savings for a limited time.

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How to Engage Us?

A short time commitment for what could be a significant cost reduction – and a long-term time saver!



STEP 01

- A signed service agreement gets us started.
- A signed letter of authorization lets us get the information we need from vendors.
- Current invoices for your applicable expense accounts – or online access.

STEP 02

- Once our experts dig into your information, we will keep you informed of our progress and prepare our analysis.
- This will likely require a few short phone calls to ensure we have everything we need.

STEP 03

- After our thorough review, we will share our findings with you in the form of a Value Report.
- Once approved, we will implement our recommendations and continue as a middleman between you and your vendors.

Restaurants

Success Stories

Schooley Mitchell's auditing software and benchmarking tools ensure fair vendor pricing for restaurants. This allows our clients to reinvest the savings into enhancing their menus, improving operations, and delivering better dining experiences for their guests.

Payment Processing

CLIENT: SPORTS BAR AND RESTAURANT

Schooley Mitchell analyzed the Merchant Services (EPP) expenses of a sports bar and restaurant.

SAVINGS BREAKDOWN



- Spend = **\$37,277.40**
- Savings = **\$22,803.60**

67%
in savings

Shipping

CLIENT: WINERY AND RESTAURANT

Schooley Mitchell analyzed the Small Package Shipping (SPS) expenses of a contemporary french winery and restaurant.

SAVINGS BREAKDOWN



- Spend = **\$13,277.40**
- Savings = **\$5,073.84**

39%
in savings

Telecom

CLIENT: FRESH PRODUCE MARKET RESTAURANT

Schooley Mitchell analyzed the Telecom expenses of a fresh produce market and restaurant.

SAVINGS BREAKDOWN



- Spend = **\$15,167.16**
- Savings = **\$4,701.12**

31%
in savings



Restaurants

Success Stories

Schooley Mitchell's auditing software and benchmarking tools ensure fair vendor pricing for restaurants. This allows our clients to reinvest the savings into enhancing their menus, improving operations, and delivering better dining experiences for their guests.

Uniforms & Linens | Waste

CLIENT: PIZZA RESTAURANT

Schooley Mitchell analyzed the Uniforms & Linens and Waste expenses of a pizza restaurant.

SAVINGS BREAKDOWN



- Uniforms & Linens Spend = **\$103,767.60**
- Uniforms & Linens Savings = **\$33,112.80**

32%
in savings



- Waste Spend = **\$31,282.80**
- Waste Savings = **\$12,528.24**

40%
in savings

Compressed Gases

CLIENT: FAMILY-OWNED DINER

Schooley Mitchell analyzed the Compressed gases expenses of a family-owned diner.

SAVINGS BREAKDOWN



- Compressed Gases Spend = **\$13,470.72**
- Compressed Gases Savings = **\$4,125.12**

31%
in savings

Wireless

Wireline

Waste

CLIENT: CRAFT BEER COLLECTIVE HUB

Schooley Mitchell analyzed the Wireless, Wireline, and Waste expenses of a craft beer and restaurant collective hub.

SAVINGS BREAKDOWN



- Wireless Spend = **\$11,436.72**
- Wireless Savings = **\$5,886.00**

51%
in savings



- Wireline Spend = **\$54,782.16**
- Wireline Savings = **\$2,885.28**

5%
in savings



- Waste Spend = **\$65,176.32**
- Waste Savings = **\$23,119.32**

35%
in savings



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Client Testimonials

What our clients say about us



Bar & Grill Restaurant



We were introduced to Schooley Mitchell through our local Chamber of Commerce. After speaking with them, we agreed to have an analysis of our waste services and facility supplies.

Schooley Mitchell delivered a thorough, professional review of our existing contracts and vendor relationships. In the case of waste services, they presented us with an alternative that would save us **76%**, an incredible result. As for our facility supplies, their review concluded that our current contract was the best option, due to high early termination fees, and we appreciated the transparency.

We highly recommend that other businesses take the time to engage Schooley Mitchell. The results speak for themselves, and the process was both easy and valuable.



Italian Restaurant



We engaged Schooley Mitchell to review our vendor contracts and invoices. Their analysts identified **22%** in savings on our telecom services and are still working with our credit card vendor to find additional savings. The process was simple: provide the invoices, and Schooley Mitchell works on our behalf to secure better rates with the same or improved service.

Beyond the savings, their team helped us resolve a vendor issue efficiently. Their expertise and ongoing support allow us to reinvest in our business with confidence. We highly recommend Schooley Mitchell's services.



More About Us

Schooley Mitchell is the largest independent cost reduction consulting firm in North America, with offices from coast to coast in the United States and Canada. We've spent the past 22 years helping our clients become financially aware of their vendor relationships. In other words, **we balance the power dynamic between our clients and their vendors.**

We strategically negotiate on behalf of our clients, helping them avoid financially draining contracts, optimizing funds from the ground up. The result? Peace of mind for our 32k clients, knowing they have the best quote based on our competitive pricing data, without sacrificing internal time and resources.

Vendor Neutral

Our independent and objective recommendations are based solely on our client's best interests. We receive no kickbacks, residuals, or incentives from providers. Starting with Schooley Mitchell means starting with the best price, regardless of prior experience managing vendor costs.

THANK YOU!

Shannon Mischler



TD Thompson



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