

## Milestone Realty: A Boutique Brokerage Built on an Owner's Mindset

Founded in 2022, Milestone Realty is a boutique real estate brokerage built on experience, intention, and an owner's mindset. Led by owner Myles Mazzanti, the company specializes in residential sales, investment properties, and property management.

Mazzanti brings more than 12 years of industry experience to the brokerage. He began his career as an investor and landlord before becoming a licensed real estate agent in 2017 and working with several brokerages prior to launching Milestone.

"I started in real estate as an investor, and that really shaped how I approach the business," Mazzanti said. "We manage properties the same way I would want my own investments handled."

Milestone Realty currently manages more than 300 apartments and houses and works closely with real estate investors. The firm has also developed a niche in REO properties, assisting banks, asset managers, and homeowners through the sales process.

"Our size allows us to be more focused on our clients," Mazzanti said. "Being a boutique brokerage lets us stay hands-on and responsive, rather than focused on volume."

Growth remains a priority for the company, with plans to reach 500 managed properties within the next two to three years. That growth is supported by a small but experienced team, including property management, maintenance staff, leasing support, and administrative professionals.

Despite the demanding workload, Mazzanti says the rewards of real estate make it worthwhile.

"Helping people with what is often the biggest purchase of their life is incredibly

rewarding," he said. "It also gives me the flexibility and independence that are important to me."

Beyond business, Mazzanti remains deeply involved in the community. He is a co-founder of Skyline Recovery, a nonprofit providing transitional housing for individuals recovering from substance use disorders and mental health challenges. He also serves on the board of the Brookline Teen Outreach Center, where Milestone Realty is an active sponsor, and volunteers with Cancer Bridges, a cancer support center in Pittsburgh.

It's this combination, professional drive, personal investment, and community commitment, that defines Milestone Realty's trajectory.

"We're busy," Mazzanti said with a laugh. "That's probably my biggest challenge. But it's a good problem to have."

As Milestone Realty continues to grow, its foundation remains the same: a brokerage built by an owner, for owners, one milestone at a time.

Visit their website to learn more! <https://mazzantirealestate.com/>

Author: Mackenzie Hart

