



## Savings Projects Highlights

# How Schooley Mitchell has helped to create additional funding to Catholic Charities' critical programs and services.

Over the past three years, we have worked with several Catholic Charities agencies across the country. We've spoken with numerous dedicated leaders within these organizations, and we are inspired by the unwavering commitment to serve those in need. We have been humbled by your faith, courage, and determination to fulfill the mission of Catholic Charities.

Our calling is to be trusted advisors to Catholic Charities programs, ensuring operational costs are reduced to allow for a greater focus on charitable works and more resources for programs and services.

Take a look at what we've done for others



# Catholic Charities Location A:

Our cost reduction services have successfully recovered hundreds of thousands of dollars for one location of a large Midwest Catholic Charities, which provides critical housing and care services for vulnerable populations including women, children, and seniors.

## Important Factors

- Schooley Mitchell analyzed Location A's telecommunications and waste expenses.
- Location A's waste expenses were divided amongst three divisions and their different services offered by the charity.

Cost Category	Client Savings to Date(\$)
Telecom	\$87,531.08
Waste	\$201,587.62
<b>Total</b>	<b>\$289,118.70</b>

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**Location B**





## Catholic Charities Location B:

Another location in New England, has also benefited from our expense reduction services. We analyzed their waste costs to find ways to revert that expense back into programming dollars.

Cost Category	Client Savings (\$)
Waste	\$150,000.00

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**Location C**



# Catholic Charities Location C:

We have also successfully implemented savings for the administrative headquarters of a Diocese, which includes its Catholic Charities services. These funds will assist the entire organization in offering more critical programming to lift up human lives.

## Important Factors

- Schooley Mitchell analyzed Location C's credit card processing and waste expenses.
- This included reviewing all card processing environments, renegotiating rates for their main annual giving and donation platform and reducing or eliminating excessive fees. Additionally, waste expenses were renegotiated for several locations creating enhanced services with a 27% savings.

Cost Category	Client Savings (\$)
Card Processing	\$18,000/per year
Waste	\$11,000/per year
<b>Total</b>	<b>\$29,000/per year</b>

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**Location D**



## Catholic Charities Location D:

Our services can benefit ministries and agencies of all sizes. For example, we have helped reduce a smaller Catholic Social Services waste expenses, which provides many critical services to the community it operates in.

Cost Category	Client Savings (%)
Waste	54%

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**Implementation of Savings**



A man with dreadlocks is smiling and hugging a woman with long hair. The man is wearing a white t-shirt and a plaid shirt. The woman is wearing a plaid shirt. The background is dark and out of focus.

# Implementation of Savings

For all Catholic Charities locations, Schooley Mitchell provided rate and contract review with incumbent vendors, market analysis on options, preparation of a detailed written report with our recommendations, and implementation. The Catholic Charities locations then received monitoring with a detailed savings report monthly.

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**About Schooley  
Mitchell**



We're *the* cost reduction experts

# Schooley Mitchell

Schooley Mitchell's unique model is designed to support Catholic Charities by handling the heavy lifting of analysis, implementation, and monitoring, while you retain full control over decisions. Our performance-based approach means there are no fees unless we achieve actual, realized savings. If your organization is fully optimized, you gain that assurance at no cost. If we find savings, those funds can be redirected to critical services and programs, maximizing your mission's impact.

Schooley Mitchell is the largest independent cost reduction consulting firm in North America, with offices from coast-to-coast in the United States and Canada. We've spent the past 25 years helping our clients become financially aware of their vendor relationships. In other words, we balance the power dynamic between clients and their vendors.

We strategically negotiate on behalf of our clients, helping them avoid financially draining contracts, optimizing funds from the ground up. The result? Peace of mind for our 30k clients, knowing they have the best rates based on our competitive pricing data, without sacrificing internal time and resources.



**1 BILLION**

in documented  
savings



**30K**

clients served

Get in touch

# Schooley Mitchell

We are reaching out to Catholic Charities teams to schedule appointments, please let your team know it is okay to schedule time with Schooley Mitchell for an exploratory discussion. Or if you'd prefer, feel free to send us an email or give us a call.

Adam Baker & David Dow



814.520.6474 / 888.583.3581



[baker.dow@schooleymitchell.com](mailto:baker.dow@schooleymitchell.com)