



PO Box 10159  
Airdrie, Alberta T4A 0H5  
Phone: (403) 948-5977  
Fax: (403) 948-2232

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Alberta Pallet is one of the largest in the province pallet producers, which utilizing six million board feet of lumber per year and keeps about 1.5 million board feet in stock at any one time. We run our production in 40 000 square foot plant and produce over 1000 units per day while serving province since 1971.

We engaged Oleg Ryskine and his Schooley Mitchell office to review our current costs of common vendors with possible future optimization. The process was straight forward, simple and our investment was just about 45 minutes for initial meeting and collecting details. After few weeks we have received detail analysis highlighting savings and options to proceed. It was completed using unique proprietary SM data and tools.

Schooley Mitchell negotiated on our behalf better rates and provided us with few alternatives but besides correcting unfair price structure they have analyzed past electricity utilization and discovered metric of the contract that resulted in overcharge and that can be adjusted (needless to say, vendor never brought it to our attention!) and that led to significant reduction in our monthly utility expense, total savings are closed to 20% which is in our consumption volume means thousands a month.

Wholeheartedly I recommend Schooley Mitchell and Oleg Ryskine as they continue to monitor invoices from utility vendors and keep looking for further cost optimization. Their focus on reducing vendors cost and expense optimization is a valuable addition to any industry and organization!

Markus Pagenkopf  
President

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