

Ray's Electric Service, LLC.

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December 17, 2020

To whom it may concern:

Ray's Electric and Service have served Central Wisconsin for the past 80 years in residential and commercial areas, providing electrical work to new construction, upgrades, and repairs. We also work with area contractors, who rely on us exclusively to make their jobs easier and to provide high-quality, reliable electrical work that will last as long as possible.

Denis Tan of Schooley Mitchell approached us with an offer to review some of our business expenses at no cost. They told us that the only compensation they receive for their services come from sharing in the savings that they find. Simply put, if they couldn't find us savings, their audit would be completely free. Since there wasn't any risk to us, we agreed to let them take a look at our bills.

Schooley Mitchell performed an analysis on our Telecom (Landline and Wireless) and Waste bill this past quarter. I was impressed with the professionalism and attention to detail that they demonstrated. While the Telecom expense analysis only resulted in 9% combined savings, I was glad to know that we already had great pricing for our cell phones. When they presented the Value Report for Waste, they found 26% in annual savings while still maintaining the same levels of service. They also had a high degree of detail to back up their analysis.

Schooley Mitchell will continue to monitor our rates going forward to make sure we continue to receive the best rate in the market.

I recommend any business owner interested in saving time and money on their various business expenses to give Schooley Mitchell a call. Their service is risk-free, you'll have the peace of mind that you're not overpaying for services and your bottom line will be happier too.

Sincerely,

A handwritten signature in black ink, appearing to read "Andy Wuethrich". The signature is written in a cursive style with a long, sweeping underline that extends to the right.

Andy Wuethrich