



To whom it may concern:

O'Brien Automotive is a full service shop dedicated to personalized service serving customers since 1976. Our team of experienced technicians provides foreign and domestic automobile repairs for cars and light trucks, brakes, exhaust, tires, batteries, air conditioning, computer diagnostics and tune ups, engine and transmission repair, computer balancing and alignment, shocks and struts, as well as a towing service and local shuttle service.

We are belong to the local organizations of BNI (Business Network International) and MACCI (Marshfield Area Chamber of Commerce and Industry), and this is where I learnt about Schooley Mitchell's services. Denis Tan of Schooley Mitchell approached us with an offer to review some of our business expenses at no cost. They told us that the only compensation they receive for their services come from sharing in the savings that they find.

Prior to meeting Denis, I noticed an increase in my waste bill. When I called my vendor to inquire about the increase in cost, they claimed there was a slight mistake and would be crediting my account with a few bucks.

Schooley Mitchell performed an analysis on our waste bill. We had 6 months left on our existing three year contract. When Denis presented to us the value report, I was very impressed to learn that his team has managed to **reduce our cost by 65.59%** and eliminated some administration fees, plus capping any annual increases in cost to a minimum if it occurs.

I also had Schooley Mitchell take a look at my merchant processing expenses. Even though I knew I had very good rates, Denis and his team still managed to remove monthly fees to my account and provide in-depth break-down cost that my vendor was not able to provide me with. I will work with Denis again once my current contract with my vendor is up to get better rates.

I strongly recommend any business owner to give Schooley Mitchell a call. Their service is risk-free, and they'll save you both time and money as they did for me.

Sincerely,

Gary Schatlock

Owner