



To Whom It May Concern,

The Marshfield Area Chamber of Commerce and Industry (MACCI) was approached by MACCI member, Schooley Mitchell Strategic-Partner, Denis Tan to review our credit card processing fees. In a no obligation meeting, Denis Tan initially introduced the Schooley Mitchell services to us, explaining that a risk-free review would identify any challenges and provide practical, cost-saving solutions. More importantly, if no savings were found for MACCI, there would be no fee for their services.

Schooley Mitchell presented to us a value report. Mr. Tan and his team shared with us three different options, all of which would have resulted in significant savings. Based on the audit, their final recommendation was for us to remain with our incumbent, member processor. This exercise provided us with the most convenience and continuity of our existing credit card processing. Staying with our incumbent processor, Schooley Mitchell was able to help us realize a **51.43% reduction** in these costs.

The consulting process also helped us to better understand important issues about our Merchant Services, and provided us with better insights of the credit card processing industry. And, as a chamber member, Schooley Mitchell and Denis Tan understand the value of doing business locally, whenever possible.

We are pleased with the review process, their professionalism and the results. We strongly recommend Schooley Mitchell be considered by other organizations or businesses interested in controlling and reducing their Merchant Services costs.

Sincerely,

Scott Larson  
President  
Marshfield Area Chamber of Commerce and Industry