



# Aseniwuche Winewak Nation of Canada

December 30, 2019

To Whom It May Concern:

The Aseniwuche Winewak Nation of Canada (AWN) are descended from Cree and Beaver tribes from the northern Rocky Mountains in North Western Alberta. Incorporated in 1994, AWN became the representative body for about 400 individual members six communities in the Grande Cache area in 2001. Today, AWN has a provincial reputation for leadership, professionalism and achieving results.

After launching his cost reduction business, Schooley Mitchell, last year, Richard met with us to introduce cost savings solutions to help us improve our bottom-line so that AWN could prosper and continue delivering on its mission and vision. The unique, risk free offer to share in any savings he and his colleagues would find was very appealing and, that there would be no fee if there were no savings.

We were also attracted to being in complete control on whether recommendations are implemented or not. With no ties to any providers, the objectivity that Schooley Mitchell brings in examining the marketplace to find the best solutions that meet AWNs needs was a key factor.

Since time is also precious, we really value the fact that they do all the work that we simply don't have time for that enables us to focus on our core business while they find ways to lower our costs.

Schooley Mitchell conducted its analysis and lowered our telecommunications fees by **61 percent!**

It gives us peace of mind that Schooley Mitchell will continue to monitor the market and revisit these costs with any new information that could be beneficial to us.

I would recommend Richard Warring and the Schooley Mitchell team to any organization that is looking to improve their telecommunications costs.

Since they are the experts, they will either find you savings or give you piece of mind that you have the best pricing for these services - to us this is well worth the minimal investment of an hour or so of any organization's time.

Sincerely,

Tracey Desjardins  
Interim Executive Director  
Aseniwuche Winewak Nation of Canada

