



March 31, 2021

Andrea Sipka
Schooley Mitchell
2012 Tomshire Dr.
Gastonia, NC 28056

Andrea,

I'm writing today to thank you for reaching out to RWBT & Southeast Fleet Services a few years ago. We greatly appreciated you providing us with a risk-free assessment of our telecom expenses even though it didn't result in changes that were implemented.

When you reached back out a few months after our telecom audit and let us know about your newly added waste and recycling services it did not take me long to say "yes" and I'm so glad I did. Having multiple locations with multiple vendors requires us to pay attention to the small things and it's just not feasible when we operate with such a lean staff. I appreciate that you were able to look at our invoices and vendor agreements and quickly assess the opportunity to renegotiate better contracts based on your relationships and knowledge of the business. I'm still amazed today that you negotiated terms with our vendors to reduce expenses by almost 65% on average and almost \$9,000 annually. That's just amazing to me!

Again thank you for all of your efforts and please don't hesitate to reach out if I can help tell your story.

Sincerely,

A handwritten signature in blue ink, appearing to read "Bradley A. Bost".

Bradley A. Bost
CEO
RWBT, Inc

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