



## Small Package Shipping and Courier Cost Analysis Service

In November 2017, we launched our new Small Package Shipping and Courier (SPS) service. Over the last four months, we've already had some great results.

To date, we have identified \$588,810 in savings for 11 clients belonging to seven of our Franchisees. That means those seven Franchisees have earned \$294,405!

Franchisee	Industry	Savings	Franchisee Share
Neil Hostein	Manufacturer	\$89,460	\$44,730
Neil Hostein	Law Firm	\$39,450	\$19,725
Cam Barrett	Household Products	\$15,650	\$7,825
Cam Barrett	Household Products	\$44,800	\$22,400
Brian Johnson	IT Company	\$19,850	\$9,925
Terry & Lana Raney	Title & Escrow	\$319,200	\$159,600
Patrick McElderry	Truck Parts/Service	\$36,500	\$18,250
Rich Bartolotta	Graphic Design	\$3,000	\$1,500
Rich Bartolotta	Office Supplies	\$3,150	\$1,575
Adam Stauffer & Neil Brady	Agri-Supply	\$11,250	\$5,625
Adam Stauffer & Neil Brady	Non-Profit	\$6,500	\$3,250
<b>Total</b>		<b>\$588,810</b>	<b>\$294,405</b>

