

Sept. 11, 2003

To Whom It May Concern,

Nicholas Williams of Schooley Mitchell Telecom Consultants has been providing several key values to my business for over a year. I am pleased with Nicholas's professionalism and courteousness in delivering me the following values: Money, Time, Knowledge and Security.

His expert review of our current services provided an opportunity for me to reduce my telecom expenses, which had a direct impact to the bottom line of my business. He successfully negotiated an additional discount from one of my existing suppliers and identified additional savings regarding the maintenance of my telecom equipment.


Telecom supplies were constantly annoying me. All I have to do is to give them his name and number and he takes care of their inquiry. In addition, I utilize him as an additional resource to help me proactively manage my telecom expenses.

His many years of telecom experience are an asset to provide me with the knowledge I need to make an informed decision regarding my suppliers.

As part of the agreement with Schooley Mitchell, they perform a quarterly review of my services and are continuously looking for additional ways to reduce my telecom expenses. Through these efforts I obtain a sense of security I am on an optimized solution.

I highly recommend Nicholas Williams and Schooley Mitchell Telecom Consultants as an excellent choice for my business wanting to review and improve their telecom costs.

Sincerely,



Wayne S. Christie, CLU, ChFC, CLTC
Financial Planner

Financial Planning - Investment Advisory Services
Variable Life Insurance - Variable Annuities - Mutual Funds

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