



14511 W ELEVEN MILE ROAD OAK PARK, MICHIGAN 48237  
PHONE (248) 542-3888 FAX (248) 542-2863

To Whom It May Concern:

Our company recently had the opportunity to work with Stephanie Wayne and *Schooley Mitchell Telecom Consultants*. They reviewed our telecommunications including local, long distance, fax, cellular and DSL lines.

Stephanie thoroughly reviewed our current telecom spending and helped us negotiate a new contract for our local, long distance, fax and DSL lines resulting in savings of **over 20% annually**. Each quarter, we receive a detailed report outlining our telecom expenses and services.

Stephanie's recommendations have been measurable to our bottom line and she continues to bring new ideas for cost reduction to our company. Because *Schooley Mitchell* is completely independent of all telecom providers, we have the piece of mind knowing our costs will be continually monitored and reduced.

We were very pleased with the professionalism and quality of service provided to us by *Schooley Mitchell*. We would highly recommend Stephanie Wayne and her team to any company who would like their telecom expenses reviewed and reduced.

Sincerely,

A handwritten signature in black ink, appearing to read "Jim Kronk". The signature is fluid and cursive, with a large initial "J" and a long, sweeping underline.

Jim Kronk  
Owner  
Universal Plumbing Supply