

September 1, 2004

Dear Dennis,

We have been with Schooley Mitchell Telecom Consultants for 17 months. Our experience with Schooley Mitchell has been excellent. Our business is expanding and revenues are increasing. The business model is sound and proven in this fast paced world of telecommunications.

These technological changes are bringing Schooley Mitchell virtually unlimited opportunities to grow and expand. The volatility of the telecom market is creating confusion for businesses, hence hindering their ability to make the correct and most cost effective decisions for their business needs.

Schooley Mitchell is vendor neutral and completely independent of all carriers and resellers, placing us in a favorable and powerful position in front of any business. Our fees eliminate the risk factor that every business fears when hiring a consultant. We take the risk upon ourselves. If we can't deliver savings, we don't get paid; however, for 80% of our clients we are able to significantly reduce their telecommunications costs.

We have been very satisfied with the Schooley Mitchell training and support systems. The Schooley Mitchell staff is friendly, knowledgeable and has always been attentive to our needs, problems and concerns.

The Schooley Mitchell concept is a team approach; we all contribute and help each other to succeed. You are not alone in this organization. We appreciate the effort Schooley Mitchell is doing in researching new marketing ideas, concepts and the continued effort to stay on top and ahead of technological trends.

We have appreciated the added value programs: web conferencing, Pulse, Stay –In-Touch that have been developed to build the brand and to ensure our success in the market place.

Would we invest in Schooley Mitchell again? Definitely! The Schooley Mitchell organization today is dynamic, versatile and has the dedication, commitment and desire to be the number one Telecom Consulting business in North America. Thanks again for a great business opportunity!

Sincerely,

Eszter and Vic Farkas  
Victoria, BC