



July 5th, 2004

To whom it may Concern:

As a national charitable and research funding organization with 31 locations across Canada, expense control is extremely important. When Mike McMahon of Schooley Mitchell approached us, we had already gone through the process of consolidating our billing for telecommunication services at the majority of our locations.

When presented with the opportunity to have a complete review of our services, we agreed, knowing that the review and analysis process would cost us nothing.

With Mike's knowledge of the telecommunications industry and strong negotiation skills, we were able to reduce our suppliers of long distance services from four to one. We were also shown ways of reducing our costs for local service and long distance by 24%.

In addition to simplifying our management of our monthly bills, Mike was also able to show us other ways of reducing costs by asking questions and helping us to identify areas that we had overlooked.

The review of 31 locations, while important to us from a financial perspective, was something that we did not have the in house expertise or time to do effectively. Mike was able to take the time to do a complete analysis and provide us with the reassurance we needed that we are getting the best possible deals in the marketplace today.

I would whole-heartedly recommend the services of Schooley Mitchell to any business or organization that is looking for cost effective telecommunication expertise.

Sincerely,

Hazel Farley  
National Director of Operations  
Canadian Liver Foundation

