



June 2, 2005

To Whom It May Concern:

We are very pleased to recommend the telecommunications consulting work provided by Greg Lowry of Schooley Mitchell Telecom Consultants.

As a small (7 person) real estate investment firm with a portfolio of properties all over the US and Canada, we rely upon our telecommunications systems for our livelihood. Therefore, when we decided to move our office to new quarters, we knew we needed help selecting the proper telephone system, service provider, telecom plan and system installation team.

Schooley Mitchell Telecom Consultants helped us, plan the move, select the best telecom equipment vendor that not only matched our requirements, but also fit our budget, map out the installation for telecommunication, and internet services and streamline the plan with each provider. Greg Lowry took the time to really understand our business needs, evaluated our existing services and plans (with an eye to the historical usage) and negotiated with our service providers to reduce our telecom and internet expenses; (our DSL service in particular is now considerably less expensive than it was in the old space – with enhanced services and speed). Greg Lowry guided us in laying out the services needed and hardware set up to maximize service at minimal costs and did so in a fair manner, again helping us to stay within our overall budget.

With our limited in-house resources, our business related focus and limited time availability to attend to these matters, we could not have reviewed all of the options available, compared them and made a good decision before the move date. Schooley Mitchell Telecom Consultants was able to do all of that and then some for us.

We recommend Schooley Mitchell Telecom Consultants to help any organization to understand its telecommunications needs, all of the available options, select the optimum equipment to meet its goals within budget and then to reduce its telecom expenses by selecting the right plan. One stop shopping with multiple vendor access operating at its very best.

Sincerely,

John W. Moss
Executive Vice President