

the BerkeleyCarroll School

May 31, 2005

To Whom It May Concern:

The Berkeley Carroll School is an independent school with a four-building campus located over several blocks in Brooklyn, NY. We initially selected Schooley Mitchell Telecom Consultants to review our telecommunications services and expenditures, but added a telephone system upgrade project to our list of requirements.

Prior to the upgrade, each of our locations had its own telephone number and telephone system with voice mail, which created many problems for the school community. With the new system, Greg Lowry of Schooley Mitchell Telecom Consultants was able to create a design that unified the four locations into a single telephone and voice mail system. We were able to keep much of the older telephone system equipment, resulting in considerable cost savings. He wrote an RFP for the project and helped us choose the best telecom equipment vendor. He also negotiated with all of our service providers to reduce our telecom expenses.

Finally, we contracted with him to complete and submit the applications for the E-rate program, which provides discounts on telecommunications expenditures to schools and libraries. When approved later this year, the funding will reduce our telecom costs by 40% per year.

We couldn't have done what Schooley Mitchell Telecom Consultants did with our own resources. We recommend Schooley Mitchell Telecom Consultants to help reduce any organization's telecom expenses, and to review and recommend telecommunications equipment.

Sincerely,



Frank Bookhout
Business Manager

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