



May 31, 2005

To Whom It May Concern:

The AIDS Service Center is ASC is a multi-service community organization dedicated to providing comprehensive case management, peer support, legal assistance, harm and risk reduction education, and training opportunities that assist individuals and families living with and affected by HIV/AIDS in maintaining the highest possible quality of life and health in the face of the epidemic. ASC addresses the psychosocial support and health care needs of ethnically and culturally diverse communities throughout the borough of Manhattan. ASC services are accessible, individualized, culturally relevant, free and confidential. Approximately 90% of ASC clients are from communities of color, 49% African American, 38% Latino. Nearly 70% are homeless or in need of housing assistance, 85% are Medicaid-eligible, over 60% are active or recovering substance users, and almost one-third are women.

We hired Greg Lowry of Schooley Mitchell Telecom Consultants to help us monitor and reduce the costs for several telecommunications services, including pagers and Internet access. Soon after our initial meeting, he presented us with a thorough review of all of our current services, and then showed us several different alternatives designed specifically to reduce our telecom expenses. We now pay less across the board, and have not had to change any of our service providers.

When we decided to combine our offices and move to a new location last year, we asked Greg Lowry to help us select service providers and a new telephone system and vendor. He showed us how to compare the proposals that we received from the vendors and how to select the best ones.

We highly recommend Greg Lowry and Schooley Mitchell Telecom Consultants; we've had a very pleasant experience working with him.

Sincerest regards,

Salvatore Catalano, CPA  
Chief Finance Officer