

# **NELTNER**

Billing and Consulting™

August 30, 2004

To Whom it may concern:

In the fall of 2003, Neltner Billing and Consulting engaged Sean Fox of Schooley Mitchell Telecom Consultants to review our communication services. Neltner Billing & Consulting is a full-service medical management firm focused on providing medical practices, hospitals, and university settings with the tools to proactively manage their day-to-day business. We have consulted with more than 350 hospitals, medical practices, and universities in virtually all 50 states and rely strongly upon our telecommunications infrastructure to serve our clients.

Mr. Fox worked with our incumbent voice, data and wireless suppliers to ensure we were receiving the best blend of value. It was our understanding that if no savings were found there was no fee for the service. To our delight, Mr. Fox made recommendations that saved us 20% without the need to change technologies or suppliers. As a subset, Schooley Mitchell identified billing errors associated with our frame relay network that will save our company nearly \$25,000.

I appreciate the independent and objective approach that Schooley Mitchell puts forth. Mr. Fox is a professional consultant in a world where most people who lay claim to that title are merely sales people. I strongly support the services offered by Mr. Fox and Schooley Mitchell – this has been a WIN- WIN relationship.

I would not hesitate to recommend Mr. Fox and Schooley Mitchell to any company looking to save time and money for their own corporation.

Sincerely,



Cindy Ripberger

888-635-8637  
6463 Taylor Mill Road  
Independence, KY 41051  
[www.neltnerbilling.com](http://www.neltnerbilling.com)