



To Prospective Schooley Mitchell Clients:

My business recently had the opportunity to work with Norman Weinberg of the Cleveland, Ohio office of Schooley Mitchell Telecom Consultants. My telecom expenses are relatively small by comparison to many others. I have one office phone and a couple of cell phones. So I was not expecting to have much savings found for me.

To my surprise, Norm was able to recommend and implement immediate savings to my cellular service, resulting in a 34% reduction in my expenses. He did this without having to change my service from Verizon. He analyzed my usage and recommended a plan reduction. He also had monthly charges removed for services that I didn't even know I was paying for.

He was also able to identify additional savings for me in my local and long distance service. Because I am under a contract with AT&T, these cost savings cannot be implemented until the current contract expires. Since Norm will be reviewing my telecom accounts on a quarterly basis, he will remind me when it's time to make the additional changes to save me more money. I don't need to worry about it.

I would not hesitate to recommend Schooley Mitchell Telecom Consultants to any business interested in reducing their operating expenses.

Regards,

A handwritten signature in black ink that reads "Bill Franz".

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