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To Whom It May Concern:

Please let this letter serve as my support of the services provided to our company by Geoff Poli and the Schooley Mitchell expense reduction program. Geoff reviewed our telecom expenses and requirements and did a very thorough job. He provided us with a risk free analysis that did not cost our company anything.

Geoff provided us with a detailed report that outlined exactly what we had and what our actual costs were. He was able to identify savings of over 22% for our business. Additionally, he uncovered charges that were never authorized and is in the process of recovering the billing error for us.

There was minimal time invested into the process on our end. We simply provided 3 months of bills from all of our service providers and he did the rest. In closing, I highly recommend the Schooley Mitchell program and Geoff Poli to anyone who is looking to save money and optimize their telecommunications spending.

Sincerely,

A handwritten signature in blue ink that reads "Robert Joyner".

Robert Joyner
Sr. Vice President Information Systems
Westan Insurance Group



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