



All Cartage Express

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Good day;

Like most businesses with a range of telecommunications needs, All Cartage Express has realized the enormous challenge of evaluating the most efficient, most cost-effective "phone" services. Bundling our service for local phone, long-distance, internet, GPS navigation, cellular and web-hosting, did not necessarily afford us the most practical solutions as compared to programs that were available from separate vendors. Personally, I have neither the time nor the patience for dealing with these so-called "communications partners"; primarily due to their "sell you, then forget you" mentality. But even more aggravating, is keeping up with their ever-changing markets and resulting "better-value" programs, which their company offers to new subscribers 2 months after you sign your contract.

Earlier this year I was introduced to Schooley-Mitchell Telecom Consultants, and I feel very confident in telling you I have finally met with the last communication specialists I will ever need. I have been working with partners, Gary Newman and Norm Weinberg, who have become this business owner's "best friend". They offer a wealth of inside industry knowledge and experience and have proven themselves to be expert troubleshooters through the entire process.

They have lowered costs for every facet of our communications needs.

They first analyzed our needs and found the best plans available. Then gave us several different vendors' service and rate plan options from which to choose.

They review our plans and usage quarterly, and then present me with an analysis report.

They have uncovered billing errors and corrected them directly with the vendor without the need for my involvement.

In the event of a service problem, I now contact Schooley-Mitchell who reports the problem to the vendor with follow-up insuring that the issue was resolved in a timely manner.

One of my guilty pleasures is now being able to direct the phone company sales calls that I constantly receive to "my Telecom Consultants".

Selection of telephone and communications vendors is one necessity for a business that I am sure most owners or managers rarely look to outsource. But as a small-business owner, I am always open to advice on ways to help me manage our operations more effectively. I am particularly enthused by seizing a rare opportunity to cut costs while doing less work. I highly recommend the experts at Schooley-Mitchell for setting new standards with your telecommunications needs.

Sincerely,


Ray McConaghy